13

No. 3 - Look Alive

(Shalford, Carshot, Apprentices & Shoppers)

CUE: FLO: Is there anything you want the rest of us to shift, Mr Shalford?

SHALFORD: The merchandise, girl. The merchandise. Mr Kipps, you've been here for seven years.



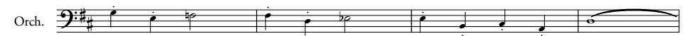
SHALFORD (Cont'd): What's the secret of the successful draper? KIPPS: 'Fishency, sir. SHALFORD: What else?



KIPPS: Economy, sir. SHALFORD: And most importantly? APPRENTICES: System, sir.



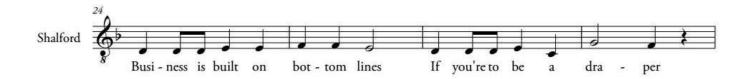
SHALFORD: System! And we've got the best system you could have.



SHALFORD (cont'd): I made it, I ought to know. I began at the bottom of the ladder too - APPRENTICES: When you were fourteen! We know! Sir!





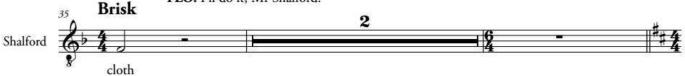


No. 3 - Look Alive 7





SHALFORD: It's nine o'clock. Now open that door and get ready for the customers! BUGGINS: Right away, Mr Shalford. SHALFORD: Not in your pyjamas, Mr Buggins! FLO: I'll do it, Mr Shalford.



(A flock of customers eagerly enter the shop. The shop staff take to their stations.)

